

Lista lucrări publicate

Monografii

1. “*Teste și aplicații la disciplina dreptul comerțului internațional*”, Editura Universității Transilvania din Brașov 2017, ISBN 978-606-19-0912-4, nr. total de pagini =402
2. “*Teste și aplicații la disciplina dreptul afacerilor*”, Editura Universității Transilvania din Brașov 2016, ISBN 978-606-19-0813-4, nr. total de pagini =390
3. “*Reglementarea principalelor contracte în dreptul afacerilor*”, Editura Universității Transilvania din Brașov 2015, ISBN 978-606-19-0642-0 , nr. total de pagini =190
4. “*Pregătire pentru examenul de licență în afaceri internaționale*”, Editura Universității Transilvania din Brașov 2015, ISBN 978-606-19-0631-4, nr. total de pagini =170, coautori Marinescu Nicolae și Boșcor Dana
5. “*The profile of the lease services consumer in Brașov County*”, capitol în carte -*Advances in the area of marketing and business communication*, Editorial ISEUN, 2015, ISBN 978-84-944989-0-9
6. “*Instrumente de plată și credit*”, Editura C.H.Beck București 2014, ISBN 978-606-18-0269-2, nr. total de pagini =150
7. “*Dreptul afacerilor*”, Editura Universității Transilvania din Brașov 2012, ISBN 978-606-19-0156-2, nr. total de pagini =202
8. “*Plăți și finanțări internaționale*”, Editura Universității Transilvania din Brașov 2011, ISBN 978-973-598-967-5, nr. total de pagini =178
9. “*Dreptul comerțului internațional*”, Editura Universității Transilvania din Brașov 2011, ISBN 978-973-598-966-8, nr. total de pagini =123

Lucrări publicate în reviste Thomson ISI

1. “*Sustainable Growth Approaches: Quadruple Helix Approach for Turning Brașov into a Startup City*” (coautor C. Constantin) Revista: Sustainability, vol.11, Issue: 21, Noiembrie 2019
2. “*Unravelling the effects of interorganizational networks on innovation in the textile industry. The case of the Valencian cluster in Spain*” (coautori J.V. Tomas-Miquel, M. Exposito-Langa, G. Brătucu), Journal: Industria Textila, No: 4, 2019
3. “*Embeddedness in cluster knowledge networks, the moderating role of network competence. The case study of the Romanian wine cluster of Muntenia-Oltenia*” (coautori, M. Exposito-Langa, J.V. Tomas-Miquel, G. Brătucu), Journal: Romanian Journal of Economic Forecasting, Volume: 21, issue 4, 2018
4. “*The Relevance of Collaborative Networks in Emerging Clusters. The Case of Muntenia-Oltenia Regions in Romania*” (coautori J.V. Tomas-Miquel, G. Brătucu, M. Exposito-Langa), Journal:Sustainability, Volume:10 Number: 2416, 2018
5. “*Food safety and sustainability – an exploratory approach at the level of the romanian wine production companies*”, (coautori Ghe. Epuran, G. Brătucu, N. A. Neacșu, A. Madar), Amfiteatrul Economic Volum: 20, nr. 47/2018
6. “*Performanța lanțului logistic: armonizarea strategică*”, Amfiteatrul Economic Volum: 10, nr. 24/2008



Lucrări publicate în reviste de specialitate indexate BDI

1. "Consequences of United Kingdom's withdrawal from the European Union on the Romanian wine export" Bulletin of the Transilvania University of Brașov Series V: Economic Sciences • Vol. 12 (61) No. 1 – 2019,
http://webbut.unitbv.ro/Bulletin/Series%20V/2019/BULETIN%20I%20PDF/18_Barbulescu.pdf
2. "Marketing strategies used by retailers on the international wine market", Bulletin of the Transilvania University of Brașov Series V: Economic Sciences • Vol. 11 (60) No.2 – 2018
3. "The factors that influence the Romanian consumers' decision of buying wine ", Bulletin of the Transilvania University of Brașov Series V: Economic Sciences • Vol. 11 (60) No.1 – 2018
4. "Adapting the wine producers offers in Muntenia Oltenia to the new market trends ", Bulletin of the Transilvania University of Brașov Series V: Economic Sciences • Vol. 10 (59) No.2 – 2017
https://intranet.unitbv.ro/Portals/0/UserFiles/User1397/BUT_2_2017.pdf
5. "Potential and risks in the Romanian wine industry ", Bulletin of the Transilvania University of Brașov Series V: Economic Sciences • Vol. 10 (59) No. 1 – 2017
https://intranet.unitbv.ro/Portals/0/UserFiles/User1397/BUT_nr.1_2017_BARBULESCU.pdf
6. "International expansion, market maintenance strategy used by French winemaking", Bulletin of the Transilvania University of Brașov, Series V: Economic Sciences , Vol. 9 (58) No. 1 – 2016
http://webbut.unitbv.ro/Bulletin/Series%20V/2016/BULETIN%20I%20PDF/30_Barbulescu%20O.pdf
7. "The export potential of the Muntenia Oltenia vineyard area", Bulletin of the Transilvania University of Brașov, Series V: Economic Sciences , Vol. 9 (58) No. 2 – 2016
https://intranet.unitbv.ro/Portals/0/UserFiles/User1397/BUT_2_Barbulescu.pdf
8. "Influence factors for leasing market contracts", Revista Management&Marketing, volume XIV, issue 2/2016 Craiova 2015, coautor I.C. Enache
http://www.mnnmk.ro/documents/2016_02/6.pdf
9. "Brasov customer satisfaction as regards the collaboration with leasing companies" Bulletin of the Transilvania University of Brașov, Series V: Economic Sciences , Vol. 8 (57) No. 1 - 2015
http://webbut.unitbv.ro/Bulletin/Series%20V/BULETIN%20I%20PDF/03_Barbulescu_O.pdf
10. "The utility of the rescission clause in the settlement of disputes arising from international trade contracts" Buletinul Universitatii Transilvania din Brasov" Bulletin of the Transilvania University of Brașov, Series V: Economic Sciences, Vol. 8 (57) No. 2 - 2015
http://webbut.unitbv.ro/Bulletin/Series%20V/BILETIN%20I/43_Barbulescu%20O.pdf
11. "Opinions of economics entities from Brasov and Suceava counties regarding the importance of lease services for developing the business environment", The USV Annals of Economics and Public Administration, Volume 15, Issue 1(21), Suceava 2015, coautori: V. Hapenciu, A. Moroșanu, Costea
www.annals.seap.usv.ro
12. "Clusters as a Tool for Development in the Wine Industry", Ovidius University Annals, Constanța 2015, Volume XV, Issue 2



http://stec.univovidius.ro/html/anale/RO/2015/i2/ANALE%20vol%2015%20issue_2_2015_site.pdf

13. "Quality strategies used by market leader in the competitive coffee", Ovidius University Annals, Constanta 2015, Volume XV, Issue 2, coautor A. N. Neacșu
<http://stec.univ-ovidius.ro/html/anale/RO/text-integral/>
14. "Strategies Adopted by Romanian Banks to Reduce the Payment Incidents", (coautor C. Bălteanu), Annals of "Dunarea de Jos" University of Galati, Fascicle I. Economics and Applied Informatics, Years XIX – no1/2013 ISSN 1584-0409
http://www.eia.fcaa.ugal.ro/images/eia/2013_1/BarbulescuBalteanu.pdf
15. "Mass Marketing Fraud – A Real Source of Financing the International Terrorism" (coautor C. Bălteanu, M. Marcu, D. R. Vuță), Revista Management & marketing, vol.8 2013, ISSN 1842-0206
http://www.bizexcellence.ro/Conference/FINAL_PROGRAM_ICBE_2013.pdf
16. "Consumer Behavior Analysis of Brașov Residents Regarding the Choice of Furniture Products Produced by Multinational Companies", (coautor A. Neacșu), Ovidius University Annals, Economic Sciences Series, 2013, ISSN 1582-9383, revista indexata in baze de date: REPEC, EBSCO, DOAJ, Cabell's
<http://stec.univ-ovidius.ro/conferinte-detalii/the-international-conference-present-issues->
17. "Study on behaviour of the internet users regarding the online payment", (coautor C. Bălteanu, L. Olteanu), Metalurgia Internațional, vol. XVIII 2013, no.4, ISSN 1582-2214, pag. 104, revista indexata in baze de date: EBSCO, SCOPUS
18. "The analysis of the factors that influence the payment behaviour in the direct marketing system", (coautor C. Bălteanu, M. Marcu), Metalurgia Internațional, vol. XVIII 2013, no.5, ISSN 1582-2214, pag. 56, revista indexata in baze de date: EBSCO, SCOPUS
19. "The analysis of the Brașov consumer behaviour regarding the use of the lesing services", (coautor C. Bălteanu), Annals of the University of Petroșani 2012 – Economics, vol. XII., ISSN 1582-5949, revista indexata in baze de date: EBSCO, REPEC, DOAJ, Cabell's
<http://upet.ro/annals/economics/pdf/2012/part2/Barbulescu%20-%20Balteanu.pdf>
20. "Qualitative marketing research regarding the impact of crisis on the activity of the leasing companies", (coautor C. Gherman), Annals of the University of Petroșani 2012 - Economics, vol. XII., ISSN 1582-5949, revista indexata in baze de date: EBSCO, REPEC, DOAJ, Cabell's
<http://upet.ro/annals/economics/pdf/annals-2012-part2.pdf>
<http://upet.ro/annals/economics/pdf/2012/part2/Balteanu-Barbulescu.pdf>
21. "Qualitative marketing research regarding the impact of the romanian legal framework on the activity of leasing companies", (coautor C. Gherman), Revista Annales Universitatis Apulensis, Alba Iulia 2012, Series Oeconomica, ISSN 1454-9409, nr. 14/2012, volumul 1, pag. 271 -277, revista indexata in baze de date: EBSCO, REPEC, DOAJ, Cabell's, Ulrich's, Index Copernicus, ProQuest, EconLit
<http://www.oeconomica.uab.ro/upload/cuprins/1420121.pdf>
22. "E- Commerce with Online Payment through Bank Card", (coautor C. Gherman, C. Bulgărea), Annals of the University of Petroșani 2010 – Economics, vol. X part IV, ISSN 1582-5949, pag. 309- 316, revista indexata in baze de date: EBSCO, REPEC, DOAJ, Cabell's
<http://upet.ro/annals/economics/pdf/2010/20100430.pdf>
<http://www.upet.ro/annals/economics/pdf/annals-2010-part4.pdf>



23. "Financing the export of romanian producers", Buletin of the Transilvania University of Brasov, vol 14 – 2007, revista indexata in baze de date: EBSCO, DOAJ
<http://webbut.unitbv.ro/Bulletin/>
http://webbut.unitbv.ro/BU2008/Arhiva/BU2007/Seria_B_B3_ES.htm
24. "Influenta modificarii cadrului juridic in domeniul leasingului asupra pietei de leasing din Romania", Revista Convorbiri Economice nr. 6, iunie 2007
25. "Modificările Codului Fiscal", Revista Convorbiri Economice, nr.9 septembrie 2007
26. "Perspectives on the romanian leasing market", Buletin of the Transilvania University of Brasov, vol.13(48) - 2006, revista indexata in baze de date: EBSCO, DOAJ
http://webbut.unitbv.ro/BU2008/Arhiva/BU2006/Seria_B_B3_ES.htm#es
27. "Finantarea prin leasing a bunurilor second – hand – potential si riscuri ", Revista Convorbiri Economice nr. 3, martie 2006
28. "Urmeaza leasingul de echipamente", Buletinul științific al Universității Creștine Dimitrie Cantemir, Brașov 9-10 mai 2003, ISBN 973-8204-45-3
29. "Analiza influențelor determinante de intrarea pe piata romaneasca a marilor lanturi de magazine occidentale", Buletinul științific al Universității Creștine Dimitrie Cantemir, Brașov 9-10 mai 2003, ISBN 973-8204-45-3
30. "Politicele structurale – componenta esentiala a politicilor regionale in cadrul UE", Buletinul Stiintific al Universitatii Dimitrie Cantemir, mai 2002, ISBN 973-8204-29-1, pag 6
31. "Impactul economiei mondiale asupra statelor" - Buletinul Stiintific al Universitatii Dimitrie Cantemir, mai 2002, ISBN 973-8204-29-1, pag 10
32. "Evolutia si efectele introducerii monedei unice in zona Euro" – Revista Convorbiri Economice, nr.4 din iunie 2002, pag 6
33. "Evaluarea riscului de tara", Buletinul Stiintific al Universitatii Dimitrie Cantemir, 1-2 iunie 2001 Brașov, pag 27
34. "Supervizarea financiara in zona Euro", Buletinul Stiintific al Universitatii Dimitrie Cantemir, 1-2 iunie 2001 Brașov, pag 34

Lucrări publicate în volumele unor conferințe de specialitate

1. "Overcoming geographical barriers to international presence. The case of the Romanian Tuscany' s wine emerging cluster" (coautor M. Exposito-Langa, J.V. Tomas-Miquel, J.A. Belso-Martinez), Valencia, noiembrie 2018
2. "The perception of the external stakeholders about the entrepreneurial potential of Transilvania University of Brasov" (coautor S. Sumedrea, B. Tescașiu), Sevilia, noiembrie 2018
3. "Emerging clusters in transition economies: the case of the Romanian Tuscany' s wine industry" (coautor M. Exposito-Langa, J.V. Tomas-Miquel, J.A. Belso-Martinez), Valencia, mai 2018
4. "Developing methods of students counseling and career orientation. A case study – Romania POSDRU/161/2.2/G/141284" (coautor A. Tecău, B. Tescașiu, D. Foriș, T. Foriș), Barcelona, iunie 2016
5. "The influence of the national macro-environment variables on tourism consumption", (coautor E. Untaru), Latest trends on Engineering Education Corfu 2010, ISBN: 978-960-474-202-8, ISSN: 1792-426X
<http://www.wseas.us/e-library/conferences/2010/Corfu/EDUCATION/EDUCATION-43.pdf>

6. "Determining a representative behavior pattern of Brasov consumers of products and travel services", (coautor E. Untaru), Proceedings of the 5th International Conference on Business Excellence, (ICBE) vol. 1, 15-16 oct. 2010, Brașov, ISBN 978-973-1747-22-4, ISBN 978-973-1747-24-8 (vol 2)
7. "The analysis of buying and consumption behavior of tourists from Brasov towards products offered by tour-operators from Romania and abroad", (coautor E. Untaru), 20th Biennial International Congress Tourism & Hospitality Industry 2010. New trends in tourism and hospitality management. Opatija Croatia 2010, ISBN 978-953-6198-78-8
<http://www.opatija.net/de/veranstaltungen/20th-biennial-international-congress-tourism-hospitality-industry-2010>
8. "Opinions of the managers of traveling agencies regarding the traveling behavior of people from Brasov", (coautor E. Untaru), SIMPEC 2010, Brașov, Bulletin of the Transilvania University of Brașov • Vol. 3 (52) - 2010
9. "Environmental law and policy development", Proceedings of the 8th WSEAS International Conference on System Science and Simulation in Engineering, October 17-19, Genova Italy 2009, ISSN 1790-2769, ISBN 978-960-474-131-1, pag. 32
10. "Understanding the decision of the tourist when choosing an accommodation: the impact of the image", (coautor A. Ispas, S. Moreno Gil, J. Arana Padilla), Proceedings International Conference "Present and Future Challenges of the Common EU Policies", Jean Monnet, 23 mai Brașov 2008, ISBN 978- 973-598-253-9, pag. 133
11. "Ingredients for succes in a franchise", The Proceedings of the International Economic Conference, "25 Years Of Higher Economic Education in Brașov" vol.II, 20-21 mai, Brașov 2005, ISBN 973-8204-70-4, ISBN 973-8204-72-0, pag.433
12. "Internacional concern for elaborating common arrangements in the matter of leasing", The Proceedings of the 5th Biennial International Symposium, 14–15 mai, SIMPEC 2004, Brașov, ISBN 973-8204-56-9, ISBN 973-8204-58-5, pag. 89
13. "Argumente pro și contra globalizare", Lucrările Simpozionului International de Științe Economice, SIMPEC, 17–18 mai 2002, Brașov, ISBN 973-8204-30-5, ISBN 973-8204-32-1, pag. 332
14. "Ingredients for succes in a franchise", International Economic Conference, Brasov, mai 2005, pag.433
15. "Internacional concern for elaborating common arrangements in the matter of leasing", Lucrările Simpozionului International de Științe Economice, SIMPEC 2004
16. "Poziționarea cadrului juridic și al climatului de afaceri din Romania – context al dinamizării operațiunilor de leasing", ASE Bucuresti 2002
17. "Argumente PRO si CONTRA globalizarii", SIMPEC 17 -18 mai 2002 Brasov, pag 332
18. "Project managementul și strategia implementării", SIMPEC 2000, Brasov, pag 112
19. "Inceputul profesional al unui proiect", SIMPEC 2000, Brasov, pag 117
20. "Megafuziunile cutremură sfârșitul de mileniu", Analele Universitatii din Oradea, 2000, pag 51
21. "Care este rețeta unui discurs bun?", Universitatea George Baritiu Brasov, mai 2000, pag 281
22. "Managementul relațiilor publice", Universitatea George Baritiu Brasov, mai 2000, pag 275
23. "Stadiul actual al reformei", Simpozionul Facultății de Științe Economice - SIMPEC Brasov 1998, pag. 201

24. "Conditii impuse Romaniei pentru aderarea la UE", Simpozionul Facultății de Științe Economice - SIMPEC Brasov 1998, pag 205

Conf.dr. Oana BĂRBULESCU

