



DECLARAȚIE

privind depunerea candidaturii pentru funcția de membru al Consiliului pentru studii universitare de doctorat (CSUD) din instituția organizatoare de studii universitare de doctorat Universitatea Babeș-Bolyai din Cluj-Napoca

Subsemnatul, **prof.univ.dr.habil.ec. Dan-Cristian Dabija** prin prezenta anunț depunerea candidaturii pentru funcția de membru al Consiliului pentru studii universitare de doctorat (CSUD) din instituția organizatoare de studii universitare de doctorat (IOSUD) Universitatea Babeș-Bolyai din Cluj-Napoca. Anexez următoarele documente, în conformitate cu *Metodologia privind alegerea membrilor și desemnarea directorului consiliului pentru studiile universitare de doctorat (CSUD) din IOSUD Universitatea Babeș-Bolyai din Cluj-Napoca:*

- Copia cărții de identitate, a pașaportului sau a unui alt document de identitate întocmit într-un scop echivalent cărții de identitate;
- [Copii ale documentelor care atestă schimbarea numelui, dacă este necesar;]
- Curriculum vitae;
- Declarație pe propria răspundere privind îndeplinirea standardelor minimale necesare și obligatorii pentru acordarea atestatului de abilitare, în conformitate cu legislația în vigoare.

Data: Semnătura,

30.6.20204

DECLARAȚIE

Subsemnatul, **prof.univ.dr.habil.ec. Dan-Cristian Dabija**, titular în cadrul Școlii Doctorale Științe Economice și Gestiunea Afacerilor, domeniul Marketing, declar pe propria răspundere că îndeplinesc standardelor minimale necesare și obligatorii pentru acordarea atestatului de abilitare, în conformitate cu legislația în vigoare.

Data: Semnătura,

30.6.20204



Curriculum vitae Europass



Personal information

First name(s) / Surname(s) Dabija, Dan-Cristian

Address Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58-60, RO-400591 Cluj-Napoca

Telephone(s) 0040264418652 – 5816 Mobile: 0040740189659

Fax(es) 0040264412570

E-mail cristi_dabija@yahoo.com; cristian.dabija@econ.ubbcluj.ro

Web http://scholar.google.ro/citations?user=MqzkKtoAAAAJ&hl=de

https://sites.google.com/site/drecdancristiandabija/home

https://publons.com/a/479036

Nationality Romanian

Date of birth 19 December 1980

Gender Male

POSITION International Expert

AREAS OF EXPERTISE

Retailing; Marketing; Retail Marketing; International Marketing; Organization Studies; E-Commerce Marketing; Consumer Research; Consumer Generations; Sustainable Retailing; Sustainable Marketing; Tourism Marketing.

WORK EXPERIENCE (ACADEMIA)

Dates 25.2.2019 - present

Main activities and responsibilities Teaching courses and seminars in: Basics of Marketing, International Marketing,

Strategic Marketing, (Romanian and German Study Line); Academic Writing and Research Methodology (Romanian and English Line of Study); Retail Marketing and Academic Writing (PhD Course); E-Commerce Marketing (Romanian); Currently 6

PhD Students.

Name and address of employer Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca,

https://econ.ubbcluj.ro/cv.php?id=125;

Type of business Higher Education

Dates 1.10.2013 - 24.2.2019

Marketing (since 2.2017)

Main activities and responsibilities Teaching courses and seminars in: Basics of Marketing, International Marketing,

Strategic Marketing, Marketing Policies, International Tourism (Romanian and German Study Line); Retail Marketing and Academic Writing (PhD Course); Currently 5 PhD

Students.

Name and address of employer Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca,

https://econ.ubbcluj.ro/cv.php?id=125;

Type of business Higher Education



Dates 24.10.2011 - 30.09.2013

Occupation or position held Lecturer, PhD

Main activities and responsibilities Teaching courses and seminars in: Basics of Marketing, International Marketing,

Marketing Research, Strategic Marketing, Marketing Policies, International Tourism,

Retail Marketing (Romanian and German Study Line)

Name and address of employer Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca,

https://econ.ubbcluj.ro/cv.php?id=125;

Type of business Higher Education

Dates 1.10.2007 - 24.10.2011

Occupation or position held Assistant Lecturer, with special permission to teach courses (1.10.2009-24.10.2011)

Main activities and responsibilities Teaching courses and seminars in: Basics of Marketing, International Marketing,

Marketing Research, Marketing Policies, International Tourism (Romanian and

German Study Line)

Name and address of employer Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca,

https://econ.ubbcluj.ro/cv.php?id=125;

Type of business Higher Education

Dates 01.03.2005 - 30.09.2007

Occupation or position held **Teaching Assistant**

Main activities and responsibilities Teaching seminars in: Basics of Marketing, International Marketing, Marketing

Research (Romanian and German Study Line)

Name and address of employer Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca,

https://econ.ubbcluj.ro/cv.php?id=125;

Type of business Higher Education

Dates 01.10.2003 - 28.02.2005

Occupation or position held Scientific collaborator

Main activities and responsibilities Teaching seminars in: Basics of Marketing; Basics of Informatics; Databanks and

Programming;

Name and address of employer Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca,

https://econ.ubbcluj.ro/cv.php?id=125;

Type of business Higher Education

WORK EXPERIENCE (EDITOR)

Dates 1.3.2024 – present

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling

contacts with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 1463-7154; Emerald; IF 2022: 4.10



Dates 1.6.2023 - present

Occupation or position held
Editorial Advisory Board Oeconomia Copernicana. https://journals.economic-

research.pl/oc/about/editorialTeam

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling

contacts with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 2083-1277; IF 2022: 8.5

Dates 1.8.2021 - present

https://www.frontiersin.org/journals/psychology/sections/personality-and-social-

psychology

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling

contacts with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 1664-1078; Frontiers; IF 2022: 3.8

Dates 1.7.2021 - present

Occupation or position held **Guest Editor** Sustainability

https://www.mdpi.com/journal/sustainability/special issues/SDG IndustrialRevolution

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 2071-1050; MDPI; IF 2022: 3.9

Dates 15.1.2021 - present

Occupation or position held Guest Editor/Topical Editor Journal of Theoretical and Applied Electronic Commerce

Research https://www.mdpi.com/journal/jtaer/special_issues/Consumer_Experience

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 0718-1876; MDPI; IF 2022: 5.6

Dates 1.10.2020 - present

https://www.emeraldgrouppublishing.com/journal/k

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 0368-492X; Emerald; IF 2022: 2.5

Dates 1.10.2020 - 31.10.2022

Occupation or position held
Guest Editor Sustainability

https://www.mdpi.com/journal/sustainability/special_issues/sustainable_tourism_intern

ational context

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 2071-1050; MDPI; IF 2022: 3.9

Dates 1.4.2020 - present

Occupation or position held Senior Editor European Journal of International Management

https://www.inderscience.com/jhome.php?jcode=ejim



Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with Deputy EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 1751-6765; Inderscience; IF 2022: 1.9

Dates 1.11.2019 - 31.8.2021

Occupation or position held
Guest Editor Journal of Risk and Financial Management

https://www.mdpi.com/journal/jrfm/special issues/Sustainability Retail

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 1911-8074; MDPI; ESCI

Dates 1.9.2019 - 1.1.2021

Occupation or position held
Guest Editor Journal of International Management

https://www.journals.elsevier.com/journal-of-international-management/call-for-

papers/thirty-years-later-a-fresh-look-at-the-central

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 1075-4253; Elsevier; IF 2022: 6.1

Dates 1.8.2019 - 1.1.2021

Occupation or position held
Guest Editor Information

https://www.mdpi.com/journal/information/special_issues/Green_Marketing

Main activities and responsibilities Handling the review process; Finding reviewers for submitted papers; Handling contact

with EIC, reviewers and authors; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 2078-2489; MDPI; ESCI

Dates 1.8.2018 - 1.1.2022

Occupation or position held Managing Editor Marketing from Information to Decision Journal

https://econ.ubbcluj.ro/mid/journal/editorial.php

Main activities and responsibilities Reviewing articles; Handling accepted papers by contacting authors; Handling contact

with EIC; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 2601-3983; DeGruyter/Sciendo; -

Dates 1.6.2017 - present

Occupation or position held
Scientific Board Member Economics and Management http://www.ekonomie-

management.cz/en/scientific-board/

Main activities and responsibilities Reviewing for the journal; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 1212-3609; Technical University Liberci, IF 2022: 1.5

Dates 1.8.2014 - present

https://www.amfiteatrueconomic.ro/BordEditorial EN.aspx

Main activities and responsibilities Reviewing articles; Handling accepted papers by contacting authors; Handling contact

with EIC; Supporting the journal

ISSN, Publisher, Impact Factor ISSN 1582-9146; Bucharest University of Economics; IF 2022: 2.6



Dates 1.4.2010 - 30.10.2023

Occupation or position held
Editorial Assistant Virgil Madgearu Review of Economic Studies and Research

https://econ.ubbcluj.ro/rvm/en/editorial_board.php

Main activities and responsibilities Database listing of published papers; Handling contacts with EIC; Supporting the

journal

ISSN, Publisher, Impact Factor ISSN 2069-0606; Alma Mater Publishing Cluj-Napoca; -

WORK EXPERIENCE (QUALITY ENSURANCE AND STUDY PROGRAM ACCREDITATION)

Dates 1.1.2018-present

Occupation or position held Responsible for the Study Program PhD Studies in Marketing, Babeş-Bolyai

University Cluj-Napoca, PhD School of Economics and Business

Dates 1.10.2020-present

Occupation or position held **Responsible for the Study Program** Marketing Policies and Strategies (Master,

Distant Learning), Babes-Bolyai University Clui-Napoca, Faculty of Economics and

Business Administration

JOINT PHD SUPERVISION OF DOCTORAL STUDENTS

Dates 1.10.2022-present

Name of PhD School where Joint PhD Babes-Bolyai University Cluj-Napoca, PhD School of Economics and Business

Student is enrolled Administration, Marketing (domain)

Type of business or sector Higher Education

Partner university Bourgogne Franche-Comte University, France

Main PhD Supervisor Univ. Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania

Joint Supervisor Univ. Prof. Dr. Laurant Gautier, Bourgogne Franche-Comte University, France

PhD Student Silvana Prodan

PhD Title Exploring citizens sentiment towards central bank digital currencies: A Twitter analysis

Dates 1.1.2018-30.9.2021

Name of PhD School where Joint PhD Babeş-Bolyai University Cluj-Napoca, PhD School of Economics and Business

Student is enrolled Administration, Marketing (domain)

Type of business or sector Higher Education

Partner university Nürtingen-Geislingen University, Germany

Main PhD Supervisor Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania

Joint Supervisor Prof. Dr. Barbara Kreis-Engelhardt, Nürtingen-Geislingen University, Germany

PhD Student Michael Philipp Heide

PhD Title Innovative communication strategies for improving service quality in orthopedic retail

(Innovative Kommunikationsstrategien für die Verbesserung der

Dienstleistungsqualität im Orthopediehandel)

Dates 1.1.2018-30.9.2021

Name of PhD School where Joint PhD Babes-Bolyai University Cluj-Napoca, PhD School of Economics and Business

Student is enrolled Administration, Marketing (domain)

Type of business or sector Higher Education

Partner university Nürtingen-Geislingen University, Germany

Main PhD Supervisor Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania



Joint Supervisor Prof. Dr. Barbara Kreis-Engelhardt, Nürtingen-Geislingen University, Germany

PhD Student Martin Stefan Heide (PhD Studies were cancelled by the candidate)

PhD Title The improvement of the supply of medical aids using the example of compression

therapy in the B2C area from the point of view of strategic marketing in the medical supply trade (Die Verbesserung der Versorgung mit medizinischen Hilfsmitteln am Beispiel der Kompressionstherapie im B2C-Bereich aus Sicht des strategischen

Marketings im Sanitätsfachhandel)

MEMBER IN PHD DEFENSE COMMISSIONS ABROAD

Date 29.10.2020

Name of PhD School Katholische Universität Eichstätt Ingolstadt, Faculty of Business Administration,

Ingolstadt, Germany

Type of business or sector Higher Education

PhD Supervisor Prof. Dr. Max Ringelstäter, Katholische Universität Eichstätt Ingolstadt, Germany

Referee 1 Prof. Dr. Dan-Cristian Dabija, Babeş-Bolyai University Cluj-Napoca, Romania Referee 2 Prof. Dr. Thomas Setzer, Katholische Universität Eichstätt Ingolstadt, Germany

President of PhD Defense Commission Prof. Dr. Anton Burger, Katholische Universität Eichstätt Ingolstadt, Germany

PhD Student Florian Chitic

PhD Title Nachhaltigkeit der Unternehmensentwicklung und Moralisierung des Konsums -

Entwicklungstendenzen anhand eines Beispiels

GRANTS, RESEARCH PROJECTS, CONSULTANCY

Dates 1.10.2022-31.12.2024

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source Erasmus+ Strategic Partnership 2022-1-RO01-KA220-HED-000087365

Value 250,000 EUR

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Business Negotiations Competencies in the

Online World financed through the Erasmus+ Program

https://sites.google.com/view/bncow/home

Dates 1.6.2022-31.5.2023

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 32563/30.5.2022 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 494 RON (100 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project The Influence of Teleworking on Performance

and Employees' Counterproductive Behaviour; Internal University Project financed

through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

ubb-granturi-de-dezvoltare-profesionala-didactica/



Dates 1.6.2022-31.5.2023

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 32564/30.5.2022 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 494 RON (100 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Monetary Incentivization of Crowds by

Platforms; Internal University Project financed through the Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.6.2022-31.5.2023

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 32565/30.5.2022 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 1235 RON (250 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Crowdfunding for Independent Print Media:

ECommerce, Marketing, and Business Development; Internal University Project

financed through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

<u>ubb-granturi-de-dezvoltare-profesionala-didactica/</u>

Dates 1.6.2022-31.5.2023

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 32566/30.5.2022 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 741 RON (150 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Consumer Perception and Understanding of

European Union Quality Schemes: A Systematic Literature Review; Internal University

Project financed through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.9.2022 - 28.2.2023

Name of employer National University of Political, Administrative and Communication Sciences,

Bucharest, Romania

Type of business or sector Higher Education

Financing source PN-III-P1-1.1-TE-2019-1356

Value 431,377 RON (86,505 EUR)



Department Research Project, Romanian Executive Agency for Higher Education, Research

Development and Innovation Funding, UEFISCDI

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities
Conducting research within the project "The impact of knowledge networks on

achieving sustainable competitive advantage: from the individual to the organizational

systems" https://ccm.facultateademanagement.ro/kn_sca/

Dates 1.7.2022 - 31.12.2024

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source PN-III-P4-PCE-2021-0366

Value 1,199,527 RON (240,490 EUR)

Department Research Project, Romanian Executive Agency for Higher Education, Research

Development and Innovation Funding, UEFISCDI

Occupation or position held Senior Researcher

Main activities and responsibilities Conducting research within the project "Opportunities and constraints for career

development of non-STEM graduates: A mixed method approach (jobs4non-STEM)"

https://socasis.ubbcluj.ro/proiecte/opportunities-and-constraints-for-career-

development-of-non-stem-graduates-a-mixed-method-approach/

Dates 15.5.2022 - 14.5.2024

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source PNIII-RU-TE-2021-0795

Value 450,000 RON (93,750 EUR)

Department Research Project, Romanian Executive Agency for Higher Education, Research

Development and Innovation Funding, UEFISCDI

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project "Resilient Retail: Technology driven COVID-19

Impact on Consumers and Retailers" https://sites.google.com/site/ResCOVRet

Dates 1.8.2021-31.7.2022

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 33448/07.07.2021 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 3791 RON (770 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project What makes an Al device human-like? The role

of interaction quality, empathy and perceived psychological anthropomorphic characteristics in the acceptance of artificial intelligence in the service industry; Internal University Project financed through the Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-

angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.8.2021-31.7.2022

Name of employer Babeş-Bolyai University Cluj-Napoca



Type of business or sector Higher Education

Financing source UBB AGC 33449/07.07.2021 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 738 RON (150 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Clustering Generation Z university students

based on daily fruit and vegetable consumption: empirical research in an emerging market; Internal University Project financed through the Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.8.2021-31.7.2022

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 33450/07.07.2021 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 3446 RON (700 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project The Influence of Internal Marketing and Job

Satisfaction on Task Performance and Counterproductive Work Behavior in an Emerging Market during the COVID-19 Pandemic; Internal University Project financed

through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.8.2021-31.7.2022

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 33564/14.07.2021 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 492 RON (100 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Customer Experience in Fintech; Internal

University Project financed through the Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-

angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.8.2021-31.7.2022

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 33724/22.07.2021 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 1230 RON (250 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator



Main activities and responsibilities Conducting research within the project Job Insecurity, Job Instability, and Job

Satisfaction in the Context of the COVID-19 Pandemic; Internal University Project

financed through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

<u>ubb-granturi-de-dezvoltare-profesionala-didactica/</u>

Dates 1.6.2021-31.5.2022

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 32443/25.5.2021 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 3445 RON (700 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project *The Impact of Social Media Influencers on*

Travel Decisions: the Role of Trust in Consumer Decision Journey; Internal University

Project financed through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.1.2021-31.12.2021

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 35891/16.12.2020 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 486 RON (100 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project The Influence of Heavy Work Investment on

Job Satisfaction and Turnover Intention in Romania; Internal University Project

financed through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

<u>ubb-granturi-de-dezvoltare-profesionala-didactica/</u>

Dates 1.9.2020 - 31.10.2020

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source Star-UBB Fellowship Program

Value 11,344 RON (2,360 EUR)

Department Babeş-Bolyai University Clui-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Students Perception regarding the sustainable

strategy of the Babeş-Bolyai University: A holistic approach from the strategic development of European Universities Star-UBB Fellowship Program Project 33PFE/2018 https://cercetare.ubbcluj.ro/en/star-ubb-fellowship-program/

https://cercetare.ubbcluj.ro/ro/advanced-fellowships-interne/

Dates 1.8.2020-31.7.2021

Name of employer Babeş-Bolyai University Cluj-Napoca



Type of business or sector Higher Education

Financing source UBB AGC 32791/28.7.2020 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 3387 RON (700 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Member of the Research Team

Main activities and responsibilities Conducting research within the project Corporate Social Performance: An Assessment

Model on an Emerging Market; Internal University Project financed through the Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-project-financed through the

pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-

profesionala-didactica/

Dates 1.1.2020-31.12.2020

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 30001/06.01.2020 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 1192 RON (250 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project From the deliberate managerial strategy

towards international business performance: A psychic distance vs. global mindset approach; Internal University Project financed through the Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 19.11-24.11.2019

Name of employer Babes-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source PN-III-P1-1.1-MC-2019-2146

Value 9138,46 RON (1930 EUR)

Department Research Project, Romanian Executive Agency for Higher Education, Research

Development and Innovation Funding, UEFISCDI

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Research Mobility: Attending a Smart PLS SEM Course at the Technical University of

Hamburg, Germany.

Dates 1.11.2019-31.10.2020

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 34795/31.10.2019 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 1184 RON (250 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator



Main activities and responsibilities Conducting research within the project Enhancing Apparel Store Patronage through

Retailers' Attributes and Sustainability. A Generational Approach; Internal University Project financed through the Programme Research-Competitivity-Excellence

https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-

ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 1.8.2019-31.7.2020

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC 32564/5.7.2019 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 472,52 RON (100 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project How Sustainability Oriented is Generation Z in

Retail? A Literature Review; Internal University Project financed through the

Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-

pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-

profesionala-didactica/

Dates 8.3.2019 - 7.3.2020

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC30708/19.2.2019 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 1175.92 RON (250 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project Developing the Romanian Organic Market: A

Producer's Perspective https://sites.google.com/site/drecdancristiandabija/proiect-uefiscdi/ubb-agc3515831-10-2018 Internal University Project financed through the Programme Research-Competitivity-Excellence <a href="https://cercetare.ubbcluj.ro/ro/granturi-ubbcluj.ro/granturi-ubbcluj.ro/granturi-ubbcluj.r

pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-

profesionala-didactica/

Dates 1.2.2019 - 1.6.2019

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source Star-UBB Fellowship Program

Value 113,44 RON (2,360 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project "Impact of green behaviour of Generation Z in

developing sustainable and competitive business strategies. Approach of European

Retailers" Star-UBB Fellowship Program Project 33PFE/2018 https://cercetare.ubbcluj.ro/en/star-ubb-fellowship-program/

Dates 31.10.2018 - 30.10.2019

Name of employer Babeş-Bolyai University Cluj-Napoca



Type of business or sector Higher Education

Financing source UBB AGC35158/31.10.2018 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 464,66 RON (100 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project "The impact of consumer green behaviour on

green loyalty among retail formats: A Romanian case study"

https://sites.google.com/site/drecdancristiandabija/proiect-uefiscdi/ubb-agc3515831-10-2018 Internal University Project financed through the Programme Research-Competitivity-Excellence https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-didactica/

Dates 25.10.2018 - 24.10.2019

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source UBB AGC34997/25.10.2018 (Internal Grant of the Babes-Bolyai University for

supporting employees' competitiveness)

Value 464,66 RON (100 EUR)

Department Babeş-Bolyai University Cluj-Napoca, Research Department

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project "Generation X versus Millennials

communication behavior on social media when purchasing food versus tourist services" https://sites.google.com/site/drecdancristiandabija/proiect-uefiscdi/ubbagc3499725-10-2018 Internal University Project financed through the Programme Research-Competitivity-Excellence <a href="https://cercetare.ubbcluj.ro/ro/granturi-pentru-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea-competitivitatii-angajatilor-din-ubb-granturi-de-dezvoltare-profesionala-sustinerea

didactica/

Dates 1.10.2015 - 30.9.2017

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source PNII-RU-TE-2014-4-0312

Value 550000 RON (125000 EUR)

Department Research Project, Romanian Executive Agency for Higher Education, Research

Development and Innovation Funding, UEFISCDI

Occupation or position held Project Leader / Principal Investigator

Main activities and responsibilities Conducting research within the project "Causal relationships between sustainable

development and Generations X, respectively Y in contemporary society. A holistic retail marketing approach" <a href="https://sites.google.com/view/tesusretailgen/susretailge

Dates 1.3.2014 - 11.8.2014

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source POSDRU/87/1.3/S/63909

Department European Grants

Occupation or position held Short term expert



Main activities and responsibilities Conducting a research based on a survey regarding the satisfaction of 1200 teachers

with the project and its outcome within the **POSDRU**/87/1.3/S/63909 "Improving teachers in secondary education, who teach Romanian to national minorities"

Dates 27.07.2014 - 26.11.2014

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source POSDRU/156/1.2/G/133681

Department European Grants

Occupation or position held Short term expert

Main activities and responsibilities Developing a regulation for Massive Open Online Courses and conducting a survey on

the need for distant and e-learning training in Romanian Organizations within the **POSDRU/156/1.2/G/133681**,e-Learning effective, individualized and tailored to

distance learning (e-Liada)"

Dates 1.11.2010 - 31.3.2011; 1.5.2011 - 30.9.2011; 20.3.2013 - 30.6.2013

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source POSDRU/92/3.1/S/56330

Department European Grants

Occupation or position held Short term expert

Main activities and responsibilities Counseling participants, giving specialized expertise in the field of marketing and

marketing-consultancy within the Project POSDRU/92/3.1/S/56330 "Entrepreneurial

Academy based on Knowledge"

Dates 1.4.2011 - 30.6.2011

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source POSDRU/104/5.1/G/78225

Department European Grants

Occupation or position held Short term expert

Main activities and responsibilities Marketing and educational expertise within the Project POSDRU/104/5.1/G/78225

"Window to employment the labor force with higher education degrees"

Dates 12.12.2011 - 11.5.2012; 21.6.2012 - 20.11.2012; 20.2.2013 - 20.8.2013

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source POSDRU/86/1.2/S/59367

Department European Grants

Occupation or position held Short term expert

Main activities and responsibilities Marketing expertise within the project POSDRU/86/1.2/S/59367 "Quality assurance in

internationalized master programs"

Dates 1.11.2008 – 30.9.2011

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source German Academic Exchange Service 322-phi-mie/20.11.2008

Department European Grants

Occupation or position held Member in the project team



Main activities and responsibilities Marketing expertise within the project Förderung des Deutschsprachigen

Studiengangs an der Fakultät für Wirtschaftswissenschaften und

Unternehmensführung; Babeş-Bolyai University and Hochschule für Wirtschaft,

Umwelt und Technik Nürtingen, Geislingen, Germany

Dates 1.10.2008 - 30.10.2011

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source PNCDII 92-103 / 2008

Department Romanian Science Foundation

Occupation or position held Member in the project team

Main activities and responsibilities Marketing expertise within the project "Research and development of an interactive,

multidisciplinary and complex platform for the improvement of the marketing education system by interconnecting the higher education with the Romanian labor market, in the

framework of sustainable development"

Dates 1.10.2008 - 30.9.2011

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source PNCDII 52-135 / 2008

Department Romanian Science Foundation

Occupation or position held Member in the project team

Main activities and responsibilities Marketing expertise within the project "Functional food model for the prevention of

cardio-vascular ateroscletoric diseases by an inteligentrisc analysis system"

Dates 23 - 26.9.2008

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source PO-01-Ed1-R0-F35

Department Romanian Science Foundation

Occupation or position held Member in the project team

Main activities and responsibilities Marketing expertise within the project "Evaluation possibilities and valorization

opportunities of resources in the economy of mountain regions"

Dates 1.4.2008 - 30.10.2008

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source 169 / 2008

Department Romanian Academy of Science

Occupation or position held Member in the project team

Main activities and responsibilities Marketing expertise within the project "Fundaments of the sustainable development"

strategy of Romania: Economic competitiveness and product quality"

Dates 1.1.2007 - 31.5.2008

Name of employer Babeş-Bolyai University Cluj-Napoca

Type of business or sector Higher Education

Financing source Leonardo RO / 2006 / PL97105 / S

Department Leonardo Funds

Occupation or position held Member in the project team



Main activities and responsibilities Expertise within the project "Praxisorientierte Ausbildung im universitären

wirtschaftswissenschaftlichen Bereich"

Dates 1.10.2003 - 30.10.2008

Type of business or sector Organic Agriculture, Organic Products certification

Financing source **Ecoinspect SRL Cluj-Napoca**

Occupation or position held Marketing Consultant

Main activities and responsibilities Marketing expertise, marketing consultancy, translator for different documents from

German and English to Romanian.

Dates 1.3.2003 - 30.3.2009

Name of employer Association of the Romanian Organic Farmers, Bioterra Romania

Type of business or sector Organic Agriculture, Education in organic agriculture

Financing source Association of the Romanian Organic Farmers, Bioterra Romania

Occupation or position held Marketing Consultant and Translator

Main activities and responsibilities Translator of different documents from German and English to Romanian (and vice

versa), Marketing consultancy; Translations from German for Martin Schütz, COM

Switzerland

Dates 1.3.2009 - 31.8.2009; 1.7.2008 - 31.8.2008; 8.10.2007 - 27.2.2008

Name of employer Trier University, Germany, Chair for Marketing and Retailing, Prof. Bernhard S.

Swoboda, PhD, Prof. h.c.

Type of business or sector Higher Education

Financing source German Academic Exchange Service – DAAD Sonderprogramm Akademischer

Neuaufbau Südosteuropa

Johann Gottfried Herder Foundation

Occupation or position held
Doctoral research grant

Main activities and responsibilities Conducting Research for the PhD on "Perception of Romanian Consumers towards

retail store formats of Western retailers"

INVITED LECTURES, TALKS AND TRAININGS

Dates 10.5.2024

Name of organisation 16th Edition of the International Conference on Management, Economics and

Accounting (ICMEA Conference). 1 December 1918 University of Alba Iulia, Romania.

9-10 May 2024 http://dime.uab.ro/sites/icmea2020/

Occupation, activities/responsibilities Keynote speaker: Criteria for choosing high academic ranked journals in Business and

Economics

Dates 20.10.2022

Name of organisation 10th Edition of the International Conference Strategica. National University of Political

and Administrative Sciences, Bucharest, 20-21 October 2022 https://strategica-

conference.ro/keynote-speakers/

Occupation, activities/responsibilities Keynote speaker: The influence of socio-environmental responsibility and store

attributes in generating loyalty towards fast fashion retail stores: A cross generational

approach



Dates 24.8.2022

Name of organisation 28th International Conference on Transzformativ Marketing, Miskolc, 24-25 August

2022. https://emok.hu/images/csatolt-fajlok/emok2022/EMOK-2022-Program.pdf

Occupation, activities/responsibilities Keynote speaker: Linking fashion companies' corporate social responsibility approach

to consumers' demand for sustainable products

Dates 20.10.2021

Name of organisation 9th Edition of the International Conference Strategica. National University of Political

and Administrative Sciences, Bucharest, 20-21 October 2021

http://www.facultateademanagement.ro/making-it-happen-opportunities-and-

challenges-of-the-phd-journey/

Occupation, activities/responsibilities Keynote speaker: Making it happen: Opportunities and challenges of the PhD Journey.

Dates 18.6.2021

Name of organisation 11th International Conference on Applied Economics. Contemporary Issues in

Economy, Poland, 17-18 June 2021. http://www.contemporary-

issues.pl/images/program/program.pdf

Occupation, activities/responsibilities Keynote speaker: Does teleworking during pandemic lead to work performance or to

counterproductive behaviour? An empirical investigation

Dates 20.10.2020

Name of organisation Globalizacia 2020 International Conference https://globalizacia.com/

Occupation, activities/responsibilities Keynote speaker: Heavy work investment: Empirical research during the COVID 19

pandemic

Dates 2.6.2020

Name of organisation BASIQ 2020 International Conference https://basig.ro/basig-2020/

Occupation, activities/responsibilities Keynote speaker: Thematic Special Issues in International Web of Science Journals

Dates 17.4.2019 - 19.4.2019

Name of organisation Dunărea de Jos University, Galați, Department for Continuous Education

Occupation, activities/responsibilities
Invited Lecturer: Developing a syllabus and lecturing a course on Academic Writing

and Publishing in Business & Economics

Dates 14.12.2018 - 15.12.2018

Name of organisation

National Union of Professional Journalists from Romania

Occupation, activities/responsibilities
Invited Lecturer: Developing a syllabus and lecturing a course on Academic Writing

and Publishing in Business & Economics

Dates 30.7.2018 - 3.8.2018

Name of organisation Babeş-Bolyai University, Faculty of Economics and Business Administration

https://econ.ubbcluj.ro/eveniment.php?id=651; http://193.231.19.17/summerschool/

Occupation, activities/responsibilities
International Summer School on Business Administration: Lecturing a course in

English on International Retailing

Dates April 2018

Name of organisation University of Debrecen, Hungary; PhD School; St. Istvan University Gödöllö, Ungaria,

PhD School



Administration and Economics, offered with Prof. Dr. Vasile Dinu, Bucharest University of Economic Studies, Romania and Prof. Dr. Gheorghe Săvoiu, University of Pitești, Romania financed through EFOP-3.6.3-VEKOP-16-2017-00007 Tehetsegböl fiatal kutato – A Jutatoi eletplayat tamogato tevekenysegek a felsöokstatasban

Dates 22-25.2.2018

Name of organisation Bucharest University of Economic Studies, Business School, Romanian-German MBA

Bucharest University of Economic Studies Romania and Bochum University Germany

Occupation, activities/responsibilities Team-Teaching on Marketing and Sales with Prof. Dr. Susanne Stark, Bochum

University Germany

Dates November 2017

Name of organisation Babeş-Bolyai University Cluj-Napoca Romania; Center for Innovation in Teaching and

Learning (CIPI) https://cipi.centre.ubbcluj.ro/index.php/evenimente

Occupation, activities/responsibilities Training on How to Communicate with Generation Z

Dates 26.9.2017; 28.9.2017

Name of organisation University of Applied Sciences Nürtingen-Geislingen, Germany; Campus Nürtingen;

Campus Geislingen

Occupation, activities/responsibilities Invited Lecturer: Cross-Generational Analysis of Retail Sustainability in Romania and

PhD Study Possibilities in German and English within the PhD School of the Faculty of Economics and Business Administration, Babes-Bolyai University, Cluj-Napoca,

Romania

Dates 31.7.2017 - 5.8.2017

Name of organisation Babes-Bolyai University, Faculty of Economics and Business Administration

http://193.231.19.17/tbss/

Occupation, activities/responsibilities
International Summer School on Business Administration: Lecturing a course in

English on International Retailing

Date 20.6.2017

Name of organisation Hanken School of Economics, Helsinki, Finland

Occupation, activities/responsibilities Presenting a Research Seminar on: A Cross-Generational Perspective on Information

Search Behaviour, Sustainability and Green Loyalty in Romanian Retail

Date 14.6.2017

Name of organisation Oulu University, Faculty of Economics, Oulu, Finland

Occupation, activities/responsibilities Presenting a Research Seminar on Insights from Romanian Retail: A Cross-

Generational Perspective on Information Search Behaviour, Sustainability and Green

Loyalty

Dates 8.12.2016 - 9.12.2016

Name of organisation Bucharest University of Economic Studies, Business Administration PhD School

Financing source Found for Special Situations approved by the Ministry Order No 5014/2016,

Romanian Ministry of National Education and Scientific Research



Occupation, activities/responsibilities Invited Lecturer: Developing a syllabus and lecturing a course on Academic Writing and

Publishing within the "Exploratory Workshop for Young Researchers in Economics" financed through the Found for Special Situations approved by the Ministry Order No 5014/2016, "To conceive, to write and to publish a scientific article. An approach in the context of economic studies" http://doctorat.ase.ro/workshopAA; http://doctorat.ase.ro/workshopAA; http://workshopase.soft-publishing-new files/

expert.info/

Date 14.9.2016

Name of organisation Hull University Business School, Institute of Logistics, Hull, UK

Occupation, activities/responsibilities Presenting a Research Seminar on Cross-Generational Investigation of Romanian

Consumers Willingness to Recommend Environmentally Consciousness Retailers

Date 12.5.2016

Name of organisation Babeş-Bolyai University, Faculty of Economics and Business Administration, CEBSS –

Cluj Economics and Business Seminar Series, Academic Staff Presenters

Occupation, activities/responsibilities Presenting a joint research work with Prof. Cătălin Postelnicu and Prof. Nicolae Al.

Pop on Methodology for Assessing the Degree of Internationalization of Business

Academic Study Programmes

Dates 1.3.2015 - 1.6.2015

Name of organisation POSDRU/132/5.1/G/135285 (Career Development through counselling and

professional learning of the work force with higher education studies) Babeş-Bolyai

University Cluj-Napoca http://granturi.ubbcluj.ro/procariera/

Occupation, activities/responsibilities Developing a syllabus and conducting a training course on Marketing and Sales

Dates 10.12.2014 - 7.6.2015; 15.10.2015 - 15.12.2015

Name of organisation POSDRU/157/1.3/S/134267 (Improving religion teacher competences and

performance from high school) http://predareareligiei.ro/, Babeş-Bolyai University Cluj-

Napoca

Occupation, activities/responsibilities Short term expert: Marketing and educational expertise; Online and face to face

training on Project Management for Religion Teachers

Dates 29.04.2013 - 23.09.2013

Name of organisation POSDRU/87/1.3/S/63908 (Improving teacher in high school who teach economic

disciplines), Babeş-Bolyai University Cluj-Napoca

Occupation, activities/responsibilities Short term expert: Marketing and educational expertise; Online and face to face

training to economic discipline high-school teachers in Clui-Napoca, Bistrita and Târgu

Mures on the Didactics of Marketing

Dates 20.3.2013 – 30.6.2013

Name of organisation POSDRU/92/3.1/S/56330 (Entrepreneurial Academy based on Knowledge), Babeş-

Bolyai University Cluj-Napoca

Occupation, activities/responsibilities Developing a syllabus and offering trainings on Marketing and Sales

Dates 30.11.2012 - 2.2.2012

Name of organisation Betak SA Bistrita, Romania

Occupation, activities/responsibilities Developing a syllabus and lecturing a training course on Marketing, sales and

communication with clients

Dates 1.5.2011 - 30.6.2011; 1.12.2011 - 30.4.2012; 20.10.2012 - 20.3.2012

Name of organisation POSDRU/86/1.2/S/54956 (Multi-Regional Program for master studies in e-Activities),

Babeş-Bolyai University Cluj-Napoca



Occupation, activities/responsibilities Short term expert: Developing a syllabus and offering a course on E-Commerce

Dates 1.6.2010 - 30.10.2010; 1.12.2010 - 30.4.2011; 1.6.2011 - 10.7.2011

Name of organisation POS.DRU 2007RO051PO001 (Integrated Pilot Center for initialing and supporting

businesses in order to increase the competitiveness of the Romanian Economy's accession to the European Union and facilitating the sustainable development) Babes-

Bolyai University Cluj-Napoca

Occupation, activities/responsibilities Developing a syllabus and offering trainings on Retail Marketing and International

Marketing

Date 11.7.2010

Name of organisation Gutenberg Student Organisation & Babes-Bolyai University Cluj-Napoca, Romania

Occupation, activities/responsibilities Gutenberg Summer University: Lecturing a course in German on Marketing

Date 15.5.2010

Name of organisation Doctoral School of the Faculty of Economics and Business Administration, Babeş-

Bolyai University Cluj-Napoca, Romania

Occupation, activities/responsibilities Lecturing a course on Research Stages Abroad: A necessity or a must?

Dates 10.2006-09.2007 (ProInvest Center); 03.2008-06.2008 (V. Madgearu Center);

Financing source National Union of Real Estate Agents Romania, Cluj-Napoca Branch

Name of organisation ProInvest Center; V. Madgearu Center of the Babes-Bolyai University Cluj-Napoca,

Romania

Occupation, activities/responsibilities Trainer for the course Service Marketing for Real Estate Agents

RESEARCH STAGES & VISITS ABROAD

Dates 6.5.2023 - 14.5.2023

Place University of Zilina, Slovakia

Name of Research Grant Erasmus Staff Training 2020-1-R001-KA103-078288

Dates 13.9.2022 - 18.9.2022

Place University of Gödöllö, Hungary

Name of Research Grant Erasmus Staff Training

Dates 22.8.2022 - 27.8.2022

Place University of Miskolc, Hungary

Name of Research Grant Erasmus Staff Training

Dates 20.-23.11.2019

Place Northern Institute of Technology, Technical University Hamburg, Germany

Name of Research Grant Partial Least Squares SEM Using SmartPLS: Foundations and Advanced Topics

https://www.xing-events.com/nov19.html financed through PN-III-P1-1.1-MC2019-2136

Dates 23.6.2019 - 29.6.2019

Place University of Applied Sciences Schmalkalden, Germany

Name of Research Grant Erasmus Teaching



Dates 6.5.2019 - 11.5.2019

Place University of Miskolc, Faculty of Economics and Business, Miskolc, Hungary

Name of Research Grant CEEPUS Teaching, CIII-PL-0056-14-1819-M-124289 - Regional Development

Network (REDENE)

Dates 23.4.2019 - 26.4.2019

Place Methodological Seminar Needs and Challenges in Multicultural Teams. Faculty of

Management, Bialystok University of Technology, Ojca Tarasiuka # 2 Street, Kleosin

Name of Research Grant CMCS UBB 30821/25.02.2019, PPI/APM/2018/1/00033/U/001; BUT InterAcademic

Partnerships Task No 11 and 12

Dates 14.6.2018 - 24.6.2018

Place Catholic University Eichstätt-Ingolstadt, Campus Ingolstadt, Germany

Name of Research Grant Research Visit / Stage, financed by PNII-RU-TE-2014-4-0312

Dates 1.5.2018 - 15.5.2018

Place Katowice University of Economics, Katowice, Poland

Name of Research Grant CEEPUS Teaching, CIII-PL-0056-13-1718-M-112816 - Regional Development Network

(REDENE)

Dates 15.2.2018 - 20.2.2018

Place Dual University Baden Würtemberg, Campus Schwenningen-Villingen, Germany

Name of Research Grant Erasmus Staff Training

Dates 25.9.2017 - 30.9.2017

Place University of Applied Sciences Nürtingen-Geislingen, Germany

Dates 4.6.2017 - 23.6.2017

Place Hanken School of Economics, Helsinki, Finland and Oulu University, Oulu, Finland

Name of Research Grant Research Visit / Stage, financed by PNII-RU-TE-2014-4-0312

Dates 5.9.2016 - 1.10.2016

Place Hull University Business School, Hull, United Kingdom

Name of Research Grant Research Visit / Stage, financed by PNII-RU-TE-2014-4-0312

Dates 30.9.2015 - 2.10.2015

Place Institute of Economic Science, Esterhazy Karoly University of Applied Sciences, Eger,

Hungary

Name of Research Grant Research Training

Dates 21.9.2015 - 25.9.2015

Place Fontys International Business School Eindhoven, Campus Venlo, Netherlands

Name of Research Grant Erasmus Staff Training

Dates 22.9.2014 - 26.9.2014; 24.9.2014 - 26.9.2014



Place University of Siegen, Germany; Distant Learning University Hagen, Germany

Name of Research Grant Erasmus Staff Training

Dates 24.9.2012 - 29.9.2012

Place Karl Franzens University Graz, Austria

Name of Research Grant Erasmus Staff Training

Dates 6.2.2012 - 10.2.2012

Place Ludwig Maximilian University München, Germania

Name of Research Grant POSDRU/86/1.2/S/59367

Dates October 2009

Place University of Applied Sciences Nürtingen-Geislingen, Germany

Name of Training Course Workshop: "Management und Marketing auf Hochschulebene", 29. – 31. October

2009, Nürtingen, Germany

Dates September 2006

Place Siegen University, Germany

Name of Training Course Participation at the summer course "Empirische Master- und Hilfstechniken"; Grant

awarded by the Daimler Crysler Foundation and Wissenschaftsstiftung Germany

Dates November 2005; July 2004; September 2002

Place Leipzig, Germany

Name of Training Courses Participation at seminars for journalists entitled "New Developments in the field of

packaging and reuse of packages ", Institute for Technology and Environmental Transfer; Participation at the training course for specialists within packages; Grant awarded by the Leipzig Chamber of Industry and Commerce, Germany

Dates October 2005

Place Sambachshof, Germany

Name of Training Course Participation at a didactical training course; Grant was awarded by the *Reconstructio*

Transilvaniae Foundation

Dates November 2003

Place Vlotho, Germany

Name of Training Course Participation at the training course on European Integration; Grant was awarded by the

Ludwig Erhard Foundation Köln

TRAININGS

Date 23.11.2017

Place Babeș-Bolyai University Cluj-Napoca, Romania

Name of Workshop Communication with the students belonging to Generation Z

Date 21.11.2017

Place Babeş-Bolyai University Cluj-Napoca, Romania & Clarivate Analytics

Name of Workshop Web of Science Platforms & Incites

Date 23.5.2017



Place Scopus Webinar. Elsevier Empovering Uncommon Knowledge

Name of Workshop How works the author profile?

Date 27.4.2017

Place Scopus Webinar. Elsevier Empovering Uncommon Knowledge

Name of Workshop Bibliometric Indices for articles, journals and authors

Date 23.3.2017

Place Babeş-Bolyai University Cluj-Napoca, Romania & Oxford University Press & e-

nformation.ro

Name of Workshop From Concept to Final Publication

Date 10.5.2016

Place Babeș-Bolyai University & Thomson Reuters & e-nformation.ro

Name of Workshop Explore the History of Science using Web of Science Research Discovery

Dates 3-5.11.2015

Place Babeş-Bolyai University & CompositeModelling

Name of Workshop PLS Path Modeling: Introduction & Application

Date 24.3.2015

Place Babeș-Bolyai University & Taylor&Francis & e-nformation.ro

Name of Workshop Publishing in Academic Journals: Tips to help you succeed

Date 4.3.2015

Place Babeş-Bolyai University & Gale Cengage & e-nformation.ro

Name of Workshop Research and Educational Tools from Gale: Bringing Research into Classroom

Dates December 2013

Place Babeş-Bolyai University

Name of Training Course Training course in the distance learning technology (ID) and short time education

(IFR), 12-14 December 2013 organized by the Babes-Bolyai University Cluj-Napoca

and The Romanian Agency for Quality Assurance in Higher Education

Dates March 2013

Place Lucian Blaga Library, Cluj-Napoca, Romania

Name of Training Course Romanian Library Information Tour given by Elsevier

Dates November 2011 – January 2012

Place Learn & Vision Cluj-Napoca

Name of Training Course "Train the trainer" Certificate, recognized by the Romanian Ministry of Labor and the

Romanian Ministry of Education, Series G. Nr. 00309115, Code COR 241205

Dates September 2011; August 2011; June 2009

Place Doctoral School of the Trier University, Germany



Name of Training Courses "E-learning in der Lehre: Eine praktische Einführung" (E-Learning in teaching: An

appliedintroduction)

"Hochschuldidaktik für Fortgeschrittene" (University didactic course for advanced)

"Publishing in Journals with Peer Review-System"

"Project and Time Management"

Dates February 2011

Place TQA Services SRL Bucharest

Name of Training Course "Quality Specialist" Certificate, Romanian Ministry of Labor, Family and Romanian

Ministry of Education and Research, Series F, Nr. 0222041, Cod COR 242301

Dates 27-28 May 2007

Place Faculty of Economics & Business Administration, Babes-Bolyai University Cluj-Napoca

Germany and the Babes-Bolyai University Clui-Napoca, Romania

EDUCATION

Dates Since 6.2.2017

Title of qualification awarded PhD School; Area: PhD Supervisor in Marketing

Name and type of organization Babes-Bolyai University Clui-Napoca, Faculty of Economics & Business Administration

Level of study international classification ISCED 9

Dates 4.12.2015

Title of qualification awarded Habilitation Certificate; Area: Marketing

Name and type of organization Order of the Romanian Ministry of National Education and Scientific Research nr.

5928/04.12.2015

Level of study international classification ISCED 9

Dates 1.11.2010 - 28.2.2013

Title of qualification awarded Postdoctoral Studies in Business Administration; Area: Marketing

Principal subjects covered Competition Policy and Unique Market

Name and type of organization Bucharest University of Economic Studies / Higher Education

Level of study international classification ISCED 9

Dates 1.10.2006 - 30.9.2009

Title of qualification awarded PhD in Marketing

Principal subjects covered Econometrics, Organizational Management; Research Methodology and Project

management; Advanced Marketing Research; Integrated Marketing Communication;

Management of Marketing; Relationship Marketing; Strategic Marketing;

Name and type of organization Bucharest University of Economic Studies / Higher Education

Level of study international classification ISCED 8

Dates 1.10.2003 - 30.6.2004

Title of qualification awarded Master in Business Administration; Specialization: Marketing Strategies &

Policies

Principal subjects covered Strategic Marketing, Strategic Management, Operational Management; Production and

Service Management; Operational Research; Used Internet for Businesses; Euro-Management; Multidimensional Exploratory Research; Business Communication.



Name and type of organization Babeş-Bolyai University Cluj-Napoca, Faculty of Economics & Business Administration

Dates 1.10.1999 - 31.8.2003

Title of qualification awarded

Bachelor in Economics; Specialization: International Relations

Principal subjects covered

Economics; Mathematics; Accounting; Marketing; Finance; International Marketing;

Programming; Informatics; Statistics; Management; Modern Languages.

Name and type of organization Level of study international classification Babeş-Bolyai University Cluj-Napoca, Faculty of Economics & Business Administration

ISCED 6

SKILLS AND PERSONAL COMPETENCES

Mother Language

Romanian

Foreign languages

Self-assessment European Level (*)

German

English

	Understanding				Speaking				Writing	
Listening		Listening	Reading		Spoken interaction		Spoken production			
						interaction		production		
	C2	Experimented user	C2	Experimented user	C2	Experimented user	C2	Experimented user	C2	Experimente d user
	C2	Experimented user	C1	Experimented user	C1	Experimented user	C1	Experimented user	C1	Experimente d user

^(*) Common European Framework of Reference for Languages

Organizational skills and competences

October 2005: Member in the Organizing Committee of the International Conference "The Impact of European Integration on the National Economy", Faculty of Economics and Business Administration, Babeş-Bolyai University, Cluj-Napoca, Romania, October 28 – 29, 2005;

April 2010 – October 2023: Editorial Assistant Review of Studies and Economic Research, Virgil Madgearu (http://www.econ.ubbcluj.ro/rvm/consiliu_editorial.php);

September 2011 – January 2016: Elected member in the Counsel of the Marketing Department, Faculty of Economics and Business Administration, Babeş-Bolyai University Cluj-Napoca;

October 2009; October 2012; November 2015; October 2016; October 2017; October 2018: Member in the Organizing Committee of the International Conference "Marketing – from information to decision", 2nd Edition, 30-31st of October 2009; 5th Edition, 26th-27th of October 2012; 8th Edition, 6th-7th of November 2015; 9th Edition, 21st-22nd of October 2016; 10th Edition, 20th-21st October, 2017.

February 2017 – November 2018: Scientific Secretary of the Economics and Business Administration PhD School, Faculty of Economics and Business Administration, Babes-Bolyai University Cluj-Napoca, Romania (Nr. 25/1.2.2017)

External Expert / Reviewer / Rapporteur for Projects, Journals and Conferences

- May-June 2023: External Expert for the European Science Foundation (ESF).
 Evaluating Research Proposal within the Call 23-FWO-FRP
- March-April 2023: Professor evaluation for the Hungarian Accreditation Committee MAB TIR 2.0 System. External Evaluations of Full Professor Applications.



- April 2023: External Expert for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI – PNRR "Dotarea cu mobilier, materiale didactice şi echipamente digitale a unităților de învățământ preuniversitar şi a unităților conexe" (Provision of furniture, teaching materials and digital equipment for pre-university and related establishments)
- January-February 2023: External Expert for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI – for peer reviewing scientific books written by persons deprived of their liberty by a final court decision
- March 2022: External Expert for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI – PNRR ß PNRAS – National Programm for Reducing the School Abandonment
- March 2022: External Expert for the European Science Foundation (ESF).
 Evaluating Research Proposal within the Call FWO-FRP-2022_Soc-Sci
- December 2021-February 2022: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI Project Experimental Demonstrativ Competition PN-III-P2-2.1-PED-2021.
- December 2021: External Expert for the German Academic Exchange Service, Bucharest, Romania. Evaluation of DAAD Scholarship Candidates for Master Studies in Germany.
- November 2021: Marti I Franques COFUND Fellowships, Universitat Rovira I Virgili, Tarragona, Spain www.urv.cat/cofund
- October 2021: Responsible for the Re-Accreditation of the Marketing PhD Program at the Babeş-Bolyai University, Cluj-Napoca, Romania.
- August 2021: Project Peer-Reviewer for the Science Fund of the Republic of Serbia, Program IDEAS http://fondzanauku.gov.rs/programs/?lang=en
- December 2020: External Expert for the German Academic Exchange Service, Bucharest, Romania. Evaluation of DAAD Scholarship Candidates for Master Studies in Germany.
- October 2020: Project Peer-Reviewer for the Executive Government Agency of National Science Centre (NCN) of Poland, Funding scheme: OPUS-19, Panel: HS4 (Individuals, institutions, markets). ID: 485339
- May 2020: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI Eureka Competition PN-III-P3-3.5-EUK-2019;
- January 2020: External Expert for the German Academic Exchange Service, Bucharest, Romania. Evaluation of DAAD Scholarship Candidates for Master Studies in Germany.
- November 2019-January 2020: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI Proiect de Transfer la Operatorul Economic (Transfer to Economic Company) PN-III-P2-2.1-PTE-2019;
- January 2020: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, UEFISCDI Proiect Experimental Demonstrativ: PN-III-P2.-2.1-PED-2019



- 2018: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding, Innovation Checks 2018 Competition PN-III-P2.-2.1-CI-2018
- 2017: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI, PNCDI III, SP 2.1, Innovation Checks 2017; Call year: 2017; PN-III-P2.-2.1-CI-2017;
- 2016: Project Peer-Reviewer for COST Action Proposal Submission, Evaluation, Selection and Approval, COST Association, Horizon 2020.
- 2016: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI, PNCDI III, SP 2.1, Transfer of knowledge to the economic agent "Bridge Grant"; Call year: 2016; PN-III-P2.-2.1-BG-2016.
- 2016: Project Peer-Reviewer for the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding UEFISCDI, PNCDI III, SP 2.1, Transfer to the economic operator projects (PTE 2016); Call year: 2016; PN-III-P2.-2.1-PTE-2016.
- February 2015 present: Member in the Scientific Committee of the International Conference Emerging Trends in Marketing and Management International Conference Bucharest, Romania, http://www.etimm.ro
- January 2015 March 2017: Member of the Editorial Reviewer Board for Journal of Global Marketing (Taylor and Francis), http://www.tandfonline.com/action/journalInformation?show=editorialBoard&journa ICode=wglo20#.Vpnq_VnvIWa
- July 2015 present: Ad hoc Reviewer for Journal of Business Economics and Management, http://www.tandfonline.com/toc/tbem20/current#.VpO6XInvIWY;
- June 2015 July 2016: Reviewer for Zeitschrift für Hochschulentwicklung (ZFHE), http://www.zfhe.at/index.php/zfhe/pages/view/personen#gutachterinnen
- 2014 present: Ad hoc Reviewer for the European Marketing Academy Regional Conference, 2014 Katowice, Poland; 2015 Portugal; 2016 Oslo; 2017 Groningen.
- September 2014 January 2017: Ad hoc Reviewer for Ekonomska Istrazivanja
 Economic Research http://www.tandfonline.com/loi/rero20#.U29-IChVIUh
- May 2014 present: Reviewer for Marketing Education Review (Taylor and Francis) https://www.marketingeducationreview.com/
- February 2014 January 2017: Associate Editor for Romanian Journal of Marketing (EBSCO, ProQuest, CEEOL) http://www.revistademarketing.ro/?operatie=redactie
- November 2013 present: Associate Editor for Ecoforum (EBSCO, Cabells, ProQuest; CEEOL) http://www.ecoforumjournal.ro/index.php/eco/about/editorialTeam
- December 2013 September 2015: Member and evaluator/reviewer in the internal faculty Commission for Research and Teacher Contests, FSEGA, BBU;
- November 2013 present: Member in the Scientific Committee of the International Conference "Marketing – from information to decision", https://econ.ubbclui.ro/mid/conference/



- July 2013 present: Associate Editor for the leading Romania Business Journal - Amfiteatru Economic (Impact Factor 2016: 0,564);
- September 2012 present: Reviewer for the leading Romanian Business Journal – Amfiteatru Economic (Impact Factor 2016: 0,564);
- Since 2011: Ad hoc Reviewer for different Journals and Conference Proceedings. For a detailed situation please refer to my Publons profile: https://publons.com/a/479036

Computer skills and competences

Office, SPSS, AMOS

Language skills

Authorization of translator and interpreter for German, Nr. 28339 / 04.03.2010, issued by the Direction for Auxiliary Services, Romanian Ministry of Justice;

Certificate issued by the Department of Teacher Training, Babeş-Bolyai University, Cluj-Napoca, Romania, series D nr. 0024435, from 17.05.2005;

Linguistic competence certificate for German, Deutsches Sprachdiplom, KMK Stuffe II, Bonn, Germany;

Linguistic competence certificate for English, *Certificate in Advanced English*, University of Cambridge;

Awards, honors, and recognition of scientific work

See attached list

Driving license

B Category-since 2000

References

Prof. Horst Todt, PhD, Dr.h.c., Hamburg University, Germany, horst.todt@gmx.de;

Prof. **Bernhard S. Swoboda**, PhD, Prof.h.c., Chair for Marketing and Retailing, Trier University, Germany, Fachbereich IV, BWL-AMK, <u>b.swoboda@uni-trier.de</u>;

Prof. **Nicolae Al. Pop**, PhD, Dr.h.c., Faculty of Marketing; Bucharest University of Economic Studies, Bucharest, Romania, nicolae_al_pop@yahoo.com; 2013-2014 President of the Rotary Club Bucharest http://www.rotary-bucharest.org/fosti-presedinti/

Prof. **Ioan Plăiaş**, PhD, Chair for Marketing, Faculty of Economics and Business Administration, Babeş-Bolyai University Cluj-Napoca <u>ioan.plaias@econ.ubbcluj.ro</u>;

Prof. **David B. Grant**, PhD, Professor of Logistics, Hull University Business School, Hull, UK, *Distinguished Senior Fellow, Hanken School of Economics, Helsinki, Finland*, d.grant@hull.ac.uk;

Prof. h.c. **Johannes Kneifel**, PhD, PhD, General Honorary Consul of the Republic of Mauritius in Germany, <u>johanneskneifel@t-online.de</u>;

Martin Schütz, COM Switzerland, biogarten@bluewin.ch.

Annex

Publons Review Records https://publons.com/a/479036

Google Scholar https://scholar.google.ro/citations?user=MqzkKtoAAAAJ&hl=ro

ORCID https://orcid.org/0000-0002-8265-175X

Date 15.5.2024



Personal information

First name(s) / Surname(s)

Address

Fax(es)

Telephone(s)

Dabija, Dan-Cristian Babeş-Bolyai University, Faculty of Economics and Business Administration,

Department of Marketing, Teodor Mihali 58 – 60, RO – 400591 Cluj-Napoca 0264418652 - 5816

0264412570

E-mail

Web

cristi dabija@yahoo.com; cristian.dabija@econ.ubbcluj.ro http://scholar.google.ro/citations?user=MgzkKtoAAAAJ&hl=de https://sites.google.com/site/drecdancristiandabija/home

Awards and recognitions

January 2024: Excellence Prize for Scientific Research as a recognition for the outstanding international scientific achievements, for being placed among the 2% most influential worldwide scientists in 2022, in the own research field, Babes-Bolyai University, Cluj-Napoca, Romania, 29 January 2024.

Mobile: 0740189659

- 2. January 2024: Excellence Prize for Scientific Research as a recognition for the outstanding international scientific achievements, for being placed among the 2% most influential worldwide scientists in 2022, in all research fields, Babeş-Bolyai University, Cluj-Napoca, Romania, 29 January 2024.
- December 2023: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-IV-P2-2.3-PRECISI-2023-69271 for the article Koveschnikov, A., Dabija, D.C., Inkpen. A., Vătămănescu, E.M. 2022. Not Running Out of Steam After 30 Years: The Enduring Relevance of Central and Eastern Europe for International Management Scholarship. Journal of International Management, 28(3), 100973. Elsevier. https://doi.org/10.1016/j.intman.2022.100973. ISSN 1075-4253. WOS: 000855359400005
- December 2023: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-IV-P2-2.3-PRECISI-2023-76029 for the article Obadă, D.R., Dabiia, D.C. 2022. "In Flow"! Why Do Social-Media Users Share Fake News About Environmentally Friendly Brands on Social Media? International Journal of Environmental Research and Public Health, 19(8), 4861. https://doi.org/10.3390/ijerph19084861. eISSN 1660-4601. WOS:000786847400001
- December 2023: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-IV-P2-2.3-PRECISI-2023-76467 for the article Burcă-Voicu, I.M., Cramarenco, R.E., Dabija, D.C. 2022. Investigating learners' teaching format preferences during the COVID-19 pandemic: An empirical investigation on an emerging market. International Journal of Environmental Research and Public Health, 19(18), 11563. https://doi.org/10.3390/ijerph191811563. eISSN 1660-4601. WOS: 000856485800001
- December 2023: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-IV-P2-2.3-PRECISI-2023-71450 for the article Pocol, C.B., Stanca, L., Dabija, D.-C.,

- Pop, I.D., Mişcoiu, S. 2022. Knowledge Co-creation and Sustainable Education in the Labor Market-Driven University—Business Environment. *Frontiers in Environmental Science*, 10, 781075. https://doi.org/10.3389/fenvs.2022.781075. ISSN 2296-665X. WOS: 000766526700001
- December 2023: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-IV-P2-2.3-PRECISI2023-71931 for the article Vătămănescu, E.M., Brătianu, C., Dabija, D.C., Popa, S. 2022. Capitalizing Online Knowledge Networks: From Individual Knowledge Acquisition towards Organizational Achievements.
 Journal of Knowledge Management. https://doi.org/10.1108/JKM-04-2022-0273 ISSN 1367-3270 WOS: 000831129300001
- December 2023: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-IV-P2-2.3-PRECISI-2023-75804 for the article Socaciu, M.I., Campian, V., Dabija, D.C., Fogarasi, M., Semeniuc, C.A., Podar, A.S., Vodnar, D.C. 2022. Assessing consumers' preference and loyalty towards biofilms for food active-packaging. Coatings, 12(11), 1770. https://doi.org/10.3390/coatings12111770 WOS: 000894900200001. eISSN 2079-6412 285
- November 2023: "Experiences which transform" Prize of the National Agency for Community Programmes in the Field of Education and Vocational Training from Romania, 10 November 2023 for the project BNCOW Business Online Competencies in the Online World 2022-1-RO01-KA220-HED-000087365 https://sites.google.com/view/bncow/home
- 10. October 2023: Top 2% worldwide best cited researchers on place #51745 in the update of the science-wide author database of standardized citation indicators, according to Elsevier and Stanford University International Ranking https://elsevier.digitalcommonsdata.com/datasets/btchxktzyw/6
- July-September 2023: Highly Cited Paper Recognition by Web of Science for the paper Pop, R.A., Hledik, E., Dabija, D.C. 2023. Predicting consumers' purchase intention trough fast fashion mobile apps: the mediating role of attitude and the moderating role of COVID-19. Technological Forecasting and Social Change, 186(Part A), 122111. ISSN 0040-1625. https://doi.org/10.1016/j.techfore.2022.122111. WOS: 000916005700001
- 12. May 2023-July 2023: Hot Paper Recognition by Web of Science for the paper Pelău, C., Dabija, D.C., Ene, I. 2021. What makes an Al device human-like? The role of interaction quality, empathy and perceived psychological anthropomorphic characteristics on the acceptance of artificial intelligence in the service industry. Computers in Human Behaviour. 122, 106855. https://doi.org/10.1016/j.chb.2021.106855 https://www.sciencedirect.com/science/article/abs/pii/S0747563221001783; WOS: 000663722100004
- 13. March 2023- present: Highly Cited Paper Recognition by Web of Science for the paper Vătămănescu, E.M., Brătianu, C., Dabija, D.C., Popa, S. 2022. Capitalizing Online Knowledge Networks: From Individual Knowledge Acquisition towards Organizational Achievements. *Journal of Knowledge Management*. https://doi.org/10.1108/JKM-04-2022-0273 ISSN 1367-3270. WOS: 000831129300001
- **14. April 2023:** *JRFM 2022 Outstanding Reviewer Award* Journal of Risk and Financial Management https://www.mdpi.com/journal/jrfm/awards/2127
- 15. February 2023: (1st) Best Scientists in Marketing in Romania, (1st) Best Scientist in Business and Management in the Babeş-Bolyai University, (1st) Best Scientists in Marketing in the Babeş-Bolyai University according to AdScientific Index 2023 https://www.adscientificindex.com/scientist/dancristian-dabija/4347483

- January 2023: Finalist of the Gala Cercetării Românești 2023 (Romanian Research Gala 2023), Category: Experienced Researchers, Romanian Ministry of Research, Digitalization and Innovation https://galacercetarii.research.gov.ro/
- 17. November 2022-February 2023: Hot Paper Recognition by Web of Science for the paper Vătămănescu, E.M., Brătianu, C., Dabija, D.C., Popa, S. 2022. Capitalizing Online Knowledge Networks: From Individual Knowledge Acquisition towards Organizational Achievements. *Journal of Knowledge Management*. https://doi.org/10.1108/JKM-04-2022-0273 ISSN 1367-3270. WOS: 000831129300001 https://rb.gy/mh6ouf
- January-November 2023; January-May 2024: Highly Cited Recognition by Web of Science for the paper Vinerean, S., Budac, C., Baltador, L.A., Dabija, D.C. 2022. Assessing the Effect of COVID-19 Pandemic on M-Commerce Adoption: An Adapted UTAUT2 Approach. *Electronics*, 11(8), 1269. https://doi.org/10.3390/electronics11081269. ISSN 2079-9292. WOS: 000785329500001
- 19. October 2022-May 2023: Highly Cited Recognition by Web of Science for the paper Glogoveţan, A.I., Dabija, D.C., Fiore, M., Pocol, C.B. 2022. Consumer Perception and Understanding of European Union Quality Schemes: A Systematic Literature Review. Sustainability, 14(3), 1667. https://doi.org/10.3390/su14031667 ISSN 2071-1050, eISSN: 2071-1050. WOS: 000755709200001
- 20. October 2022- present: Highly Cited Recognition by Web of Science for the paper Pelău, C., Dabija, D.C., Ene, I. 2021. What makes an Al device human-like? The role of interaction quality, empathy and perceived psychological anthropomorphic characteristics on the acceptance of artificial intelligence in the service industry. Computers in Human Behaviour. 122, 106855. https://www.sciencedirect.com/science/article/abs/pii/S0747563221001783; WOS: 000663722100004
- 21. October 2022-present: Highly Cited Recognition by Web of Science for the paper Pop, R., Săplăcan, Z., Dabija, D.C., Alt, A.M. 2021. The Impact of Social Media Influencers on Travel Decisions: The Role of Trust in Consumer Decision Journey. Current Issues in Tourism. Taylor & Francis. https://doi.org/10.1080/13683500.2021.1895729. ISSN 1368-3500; e-ISSN 1747-7603. WOS: 000628036700001
- 22. December 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-53023 for the article Konhäusner, P., Thielmann, M., Câmpian, V., Dabija, D.C. 2021. Crowdfunding for Independent Print Media: E-Commerce, Marketing, and Business Development. Sustainability, 13(19), 11100. ISSN 2071-1050, eISSN: 2071-1050. https://doi.org/10.3390/su131911100 WOS: 000
- 23. December 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-66063 for the article Vătămănescu, E.M., Dabija, D.C., Gazzola, P., Cegarra-Navarro, J.G., Buzzi, T. 2021. Before and after the outbreak of COVID-19: linking fashion companies' corporate social responsibility approach to consumers' demand for sustainable products. *Journal of Cleaner Production*, 321, 128945. Elsevier. ISSN: 0959-6526. https://doi.org/10.1016/j.jclepro.2021.128945.
- 24. October 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-56011 for the article Pocol, C.B., Marinescu, V., Dabija, D.C., Amuza, A. 2021. Clustering Generation Z university students based on daily fruit and vegetable consumption: empirical research in an emerging market.

- British Food Journal, 123(8), pp.2705-2727. ISSN 0007-070X. https://doi.org/10.1108/BFJ-10-2020-0900. Emerald. WOS: 000645281000001.
- 25. October 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-54150 for the article Pop, R., Săplăcan, Z., Dabija, D.C., Alt, A.M. 2021. The Impact of Social Media Influencers on Travel Decisions: the Role of Trust in Consumer Decision Journey. Current Issues in Tourism. Taylor & Francis. https://doi.org/10.1080/13683500.2021.1895729. ISSN 1368-3500; e-ISSN 1747-7603. WOS: 000628036700001
- 26. October 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-53715 for the article Nemţeanu, M.S., Dabija, D.C. 2021. The influence of internal marketing and job satisfaction on task performance and counterproductive work behaviour in an Emergent Market during the COVID-19 pandemic. International Journal of Environmental Research and Public Health, 18(7), 3670; https://doi.org/10.3390/ijerph18073670. eISSN 1660-4601. WOS: 000638579100001
- 27. October 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-53463 for the article Nemţeanu, M.S., Dinu, V., Dabija, D.C. 2021. Job Insecurity, job instability and job Satisfaction in the Context of COVID 19 Pandemic. *Journal of Competitiveness*, 13(2), pp.65-82. ISSN 1804-171X. eISSN 1804-1728. https://doi.org/10.7441/joc.2021.02.04. WOS: 000668683200004
- 28. October 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-53040 for the article Nemteanu, S.M., Dabija, D.C., Stanca, L. 2021. The Influence of Teleworking on Performance and Employee's Counterproductive Behaviour. Amfiteatru Economic, 23(58), pp.601-619. http://dx.doi.org/10.24818/EA/2021/58/601 WOS: 000678147700003
- 29. October 2021: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2021-53023 for the article Pelău, C., Dabija, D.C., Ene, I. 2021. What makes an Al device human-like? The role of interaction quality, empathy and perceived psychological anthropomorphic characteristics on the acceptance of artificial intelligence in the service industry. Computers in Human Behaviour. 122, 106855. https://doi.org/10.1016/j.chb.2021.106855 WOS: 000663722100004
- **30.** September 2021: 2020 MDPI Top Reviewer Award https://www.mdpi.com/journal/irfm/announcements/3121
- 31. December 2020: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2020-51717 for the article Nemteanu, S.M., Dabija, D.C., 2020. The Influence of Heavy Work Investment on Job Satisfaction and Turnover Intention in Romania. Amfiteatru Economic, 22(Special Issue 14), pp.993-1013. ISSN 1582-9146, e-ISSN 2247-9104. http://dx.doi.org/10.24818/EA/2020/S14/993 WOS: 000582434500002.
- 32. October 2020: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2020-42098 for the article Crişan-Mitra, C., Stanca, L., Dabija, D.C., 2020. Corporate social performance: an assessment model on an emerging market. Sustainability, 12(10), 4077. ISSN 2071-1050, eISSN: 2071-1050. https://doi.org/10.3390/su12104077 WOS: 000543421400135.

- 33. December 2019: "Victor Slăvescu" Award of the Romanian Academy of Science for the book "A concepe, a redacta și a publica un articol științific. O abordare în contextul cercetării economice" (Conceiving, Writing and Publishing a Scientific Article. An Approach in the Context of Economic Research). Authors: Vasile Dinu, Gheorghe Săvoiu, Dan-Cristian Dabija. Bucharest: Editura ASE, Bucharest, 2017, 450 pag. ISBN 978-606-34-0220-3. https://co.uibbcluj.ro/stire.php?id=481. https://co.wikipedia.org/wiki/List%C4%83 cu laurea%C8%9Bi ai premiilor A cademiei_Rom%C3%A2ne
- 34. December 2019: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2019-39082 for the article Dabija, D.C., Băbuţ, R. (2019). Enhancing Apparel Store Patronage through Retailers' Attributes and Sustainability. A Generational Approach. Sustainability, 11(17), 4532. ISSN 2071-1050 https://doi.org/10.3390/su11174532 WOS: 000486877700021.
- 35. October 2019: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2019-33864 for the article Popa, I.D., Dabija, D.C. (2019). Developing the Romanian Organic Market: A Producers Perspective. Sustainability, 11(2), 467. ISSN 2071-1050 http://dx.doi.org/10.3390/su11020467 WOS: 000457129900171.
- 36. September 2018: Publons Peer Review Awards 2018 for placing 5th on Publons global reviewer database, determined by the number of peer review reports rated as "excellent" by academic journal editors on Publons during the 2017-2018 Award year https://publons.com/dashboard/records/award/certificate/prw/29029/2018/
- September 2018: Publons Peer Review Awards 2018 for placing in the top 1% of reviewers in Business & Economics on Publons global reviewer database, determined by the number of peer reviews reports performed during the 2017-2018 Award year. https://publons.com/dashboard/records/award/certificate/prw/32469/2018/
- August 2018: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI-2018-22932 for the article Dabija, D.C., Bejan, B., Tipi, N., (2018). Generation X versus Millennials communication behavior on social media when purchasing food versus tourist services. Ekonomie a Management (E&M) / Economics and Management, 21(1), pp.191-205, ISSN 1212-3609, e-ISSN 2336-5604; http://dx.doi.org/10.15240/tul/001/2018-1-013; WOS: 000429786100013.
- 39. November 2017: Award (First Prize) by the Association of the Economic Faculties from Romania for the book "A concepe, a redacta și a publica un articol științific. O abordare în contextul cercetării economice" (Conceiving, Writing and Publishing a Scientific Article. An Approach in the Context of Economic Research). Authors: Vasile Dinu, Gheorghe Săvoiu, Dan-Cristian Dabija. Bucharest: Editura ASE, 402 pag. ISBN 978-606-505-34-0095-7.
- 40. October 2017: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-III-P1-1.1-PRECISI2017-15458 for the article Dabija D.C., Postelnicu C., Dinu V., Mihăilă A., Stakeholders' Perception of Sustainability Orientation within a Major Romanian University. International Journal of Sustainability in Higher Education, 18(4), pp.533-553. http://dx.doi.org/10.1108/IJSHE-10-2015-0169; ISSN: 1467-6370; WOS: 000402916000005.
- 41. August 2017: Award by the Romanian Association of Cultural-Educational Cooperation Suceava for the book "A concepe, a redacta și a publica un articol științific. O abordare în contextul cercetării economice" (Conceiving, Writing and Publishing a Scientific Article. An Approach in the

- Context of Economic Research). Authors: Vasile Dinu, Gheorghe Săvoiu, **Dan-Cristian Dabija**. Bucharest: Editura ASE, 402 pag. ISBN 978-606-505-34-0095-7, http://accesuceava.ro/premii/.
- 42. November 2016: Excellence Diploma for the outstanding contributions to the development of the Business Administration Faculty in Foreign Languages, Bucharest University of Economic Studies.
- 43. December 2015: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-II-RU-ABIL-2015-2-0251 for obtaining the Habilitation Certificate, Order of the Romanian Minister of National Education and Scientific Research, Nr. 5982/4.12.2015.
- 44. November 2015: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-II-RU-PRECISI-2015-9-8846 for the paper Dabija D.C., Postelnicu C., Pop N.A., Methodology for Assesing the Degree of Internationalization of Business Academic Study Programmes, Amfiteatru Economic, 16 (37), 2014, pp.726-745, ISSN 1582-9146, e-ISSN 2247-9104, WOS:000344542400003.
- 45. November 2015: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-II-RU-PRECISI-2015-9-8844 for the paper Postelnicu C., Dinu V., Dabija D.C., Economic Deglobalization from Hypothesis to Reality, Ekonomie a Management (E&M) / Economics and Management, 18 (2), 2015, pp.4-14, ISSN 1212-3609, e-ISSN 2336-5604; DOI: 10.15240/tul/001/2015-2-001; https://dspace.tul.cz/handle/15240/9102WOS:000356905400001
- 46. January 2015: Prize for Scientific Research as a recognition for the outstanding scientific achievements from 2014, Babeş-Bolyai University, 19 January 2015
- December 2014: Excellence Diploma for the outstanding contribution and the continuous support of the activity of Amfiteatru Economic, Web of Science indexed journal, Nr. 52/31.12.2014
- 48. December 2014: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-II-RU-PRECISI-2014-8-5107 for the paper Pop Nicolae Al., lorga Ana, Dabija Dan-Cristian, Ethical responsibility of the neuromarketing companies in capitalizing on market research An exploratory approach at the global level, Amfiteatru Economic, 16 (35), 2014, pp.26-40, ISSN 1582-9146, e-ISSN 2247-9104, WOS:000336894300003
- 49. December 2014: Award by the Romanian Executive Agency for Higher Education, Research Development and Innovation Funding PN-II-RU-PRECISI-2014-8-5015 for the paper: Swoboda Bernhard, Berg Bettina, Dabija Dan-Cristian, International Transfer and Perception of Retail Formats: A comparison Study in Germany and Romania, International Marketing Review, 31 (2), 2014, pp.155-180, ISSN 0265-1335; WOS:000334012200003
- 50. June 2012: Award (First Prize) by the Association of the Economic Faculties from Romania for the book "International Marketing Theory and Practice" Authors: Nicoale Al. Pop, Dan-Cristian Dabija, Ionel Dumitru, Corina Monica Pelău, Eva Cristina Petrescu.
- **51.** October 2011: Popularity prize at the contest of the "Dinu Patriciu" Foundation, category "Scientific Researcher of the year" (Higher Education);
- **52.** October 2009: Participation at the contest for the Prizes of the "Dinu Patriciu" Foundation, category "Professor of the year" (Higher Education);

- 53. June 1999: Excellence Prize for graduation at the "George Coşbuc" National College Cluj-Napoca as Head of Promotion with the highest average grade 9,93.
- **54. June 1999: First Prize** for learning results and for very good behaviour in the school year 1998-1999, awarded at the graduation of the XIIth class, "George Coşbuc" National College Cluj-Napoca (average final grade 9,93).
- **55. June 1998: First Prize** for learning results and for very good behaviour in the school year 1997-1998, awarded at the graduation of the XIth class, "George Coşbuc" National College Cluj-Napoca (average final grade 9,77).
- **56. June 1997: Third Prize** for learning results and for very good behaviour in the school year 1996-1997, awarded at the graduation of the Xth class, "George Coşbuc" National College Cluj-Napoca (average final grade 9,68).
- **57. June 1996: Fourth Prize** for learning results and for very good behaviour in the school year 1995-1996, awarded at the graduation of the IXth class, "George Coşbuc" National College Cluj-Napoca (average final grade 9,55).
- **58.** June 1995: Fourth Prize for learning results and for very good behaviour in the school year 1994-1995, awarded at the graduation of the VIIIth class, "George Coşbuc" National College Cluj-Napoca (average final grade 9,66).

Prof. (habil.) Dan-Cristian **Dabija**, PhD

Date 15.5.2024